

# **Plausible Priors Precede Persuasive Posteriors**

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**OPRE Innovative Methods Meeting:  
Bayesian Methods for Social Policy Research and Evaluation**

**October 19, 2017**

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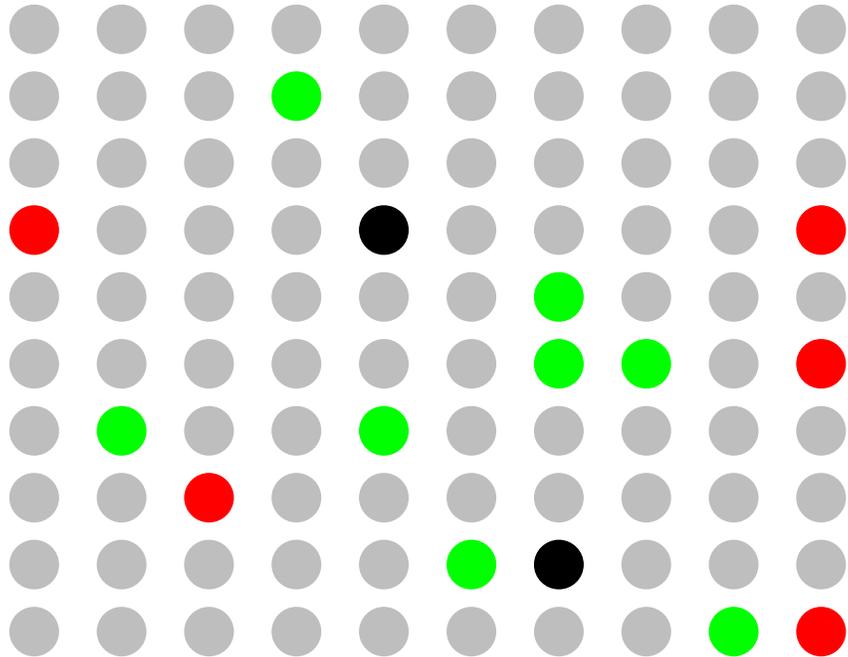
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# We Need Plausible Priors – Example

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- **Federal grants fund 100 locally developed programs**
- **Truth (unknown to researcher or policy maker):**
  - 10 programs have meaningful effects
  - 90 programs have no effect
- **An RCT is conducted for 1 randomly selected program**
- **Statistical testing with  $\alpha = 0.05$**
- **Study power: the study is big enough that it has an 80% chance of detecting a meaningful effect**

# We Need Plausible Priors – Example: Pick a Study Out of a Barrel



100 studies COULD be conducted, but only 1 will be.  
That 1 study will (in expectation) fall into 1 of 4 categories:

- 8 **Green** = significant and truly effective (*power*)
- 2 **Black** = insignificant but effective ( $1 - \text{power}$ )
- 85 **Grey** = insignificant and truly ineffective ( $1 - \alpha$ )
- 5 **Red** = significant but ineffective ( $\alpha$ )

$P(\text{sig impact is not real}) =$

$$\frac{5 \text{ red}}{5 \text{ red} + 8 \text{ green}} =$$

38%

# Incorporating Priors is Now Computationally Feasible

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**Stan...**

- ... is new.**
- ... is fast.**
- ... is beginner friendly.**
- ... makes it easy to extend models.**
- ... has an active developer/user community.**

# Bayes Rule

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# Bayes Rule

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Likelihood

+

Prior

=

Posterior

Take the estimate based on data from your study...

... and put it in the context of external information...

... to get a better answer to your policy question.

# Bayes Rule

Likelihood

+

Prior

=

Posterior

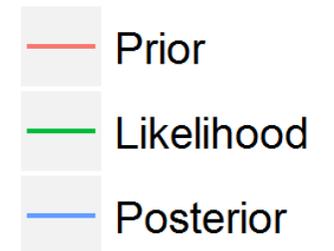
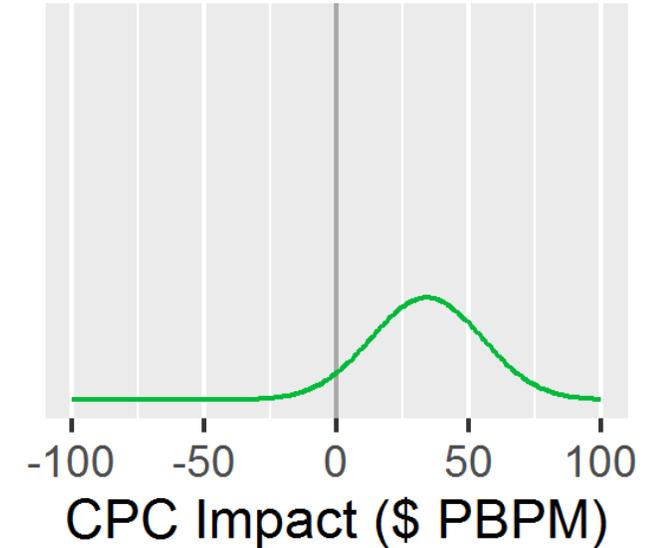
Take the estimate based on data from your study...

... and put it in the context of external information...

... to get a better answer to your policy question.

Estimate = \$34  
95% CI (-\$7, \$75)  
 $p = 0.10$

OH



# Bayes Rule

Likelihood + Prior = Posterior

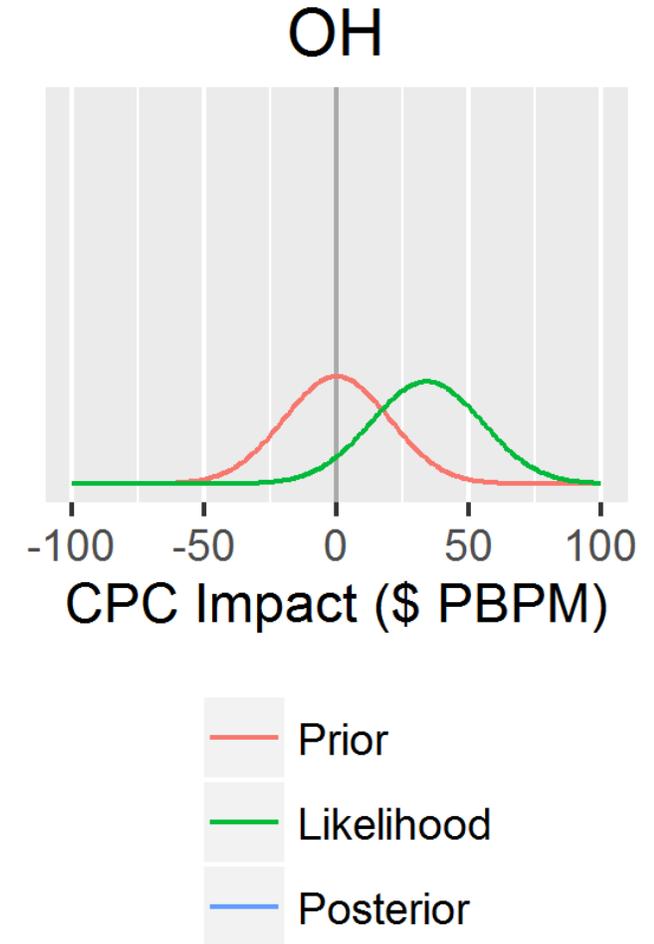
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... to get a better answer to your policy question.

Estimate = \$34  
95% CI (-\$7, \$75)  
 $p = 0.10$

95% sure that  
 $-\$40 < \text{impact} < \$40$



# Bayes Rule

## Likelihood

+

## Prior

=

## Posterior

Take the estimate based on data from your study...

... and put it in the context of external information...

... to get a better answer to your policy question.

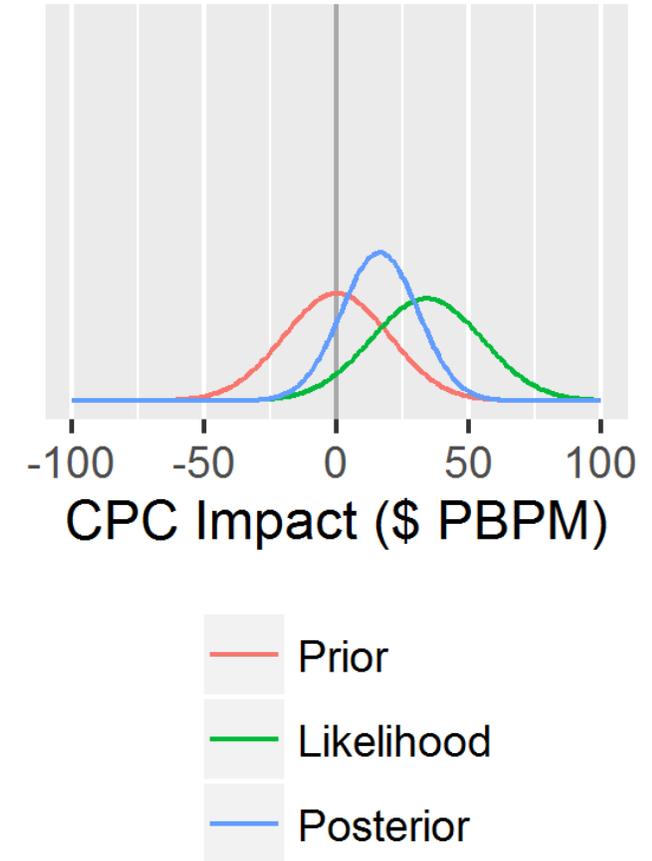
Estimate = \$34  
95% CI (-\$7, \$75)  
 $p = 0.10$

95% sure that  
-\$40 < impact < \$40

Estimate = \$16  
95% CI (-\$11, \$43)

87% chance that  
Impact > \$0

OH



# Bayes Rule

Likelihood

+

Prior

=

Posterior

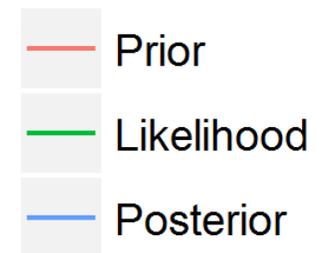
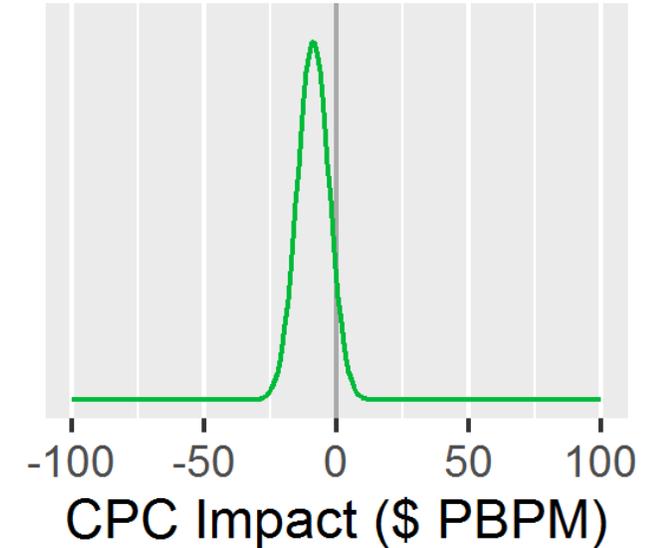
Take the estimate based on data from your study...

... and put it in the context of external information...

... to get a better answer to your policy question.

Estimate = -\$9  
95% CI (-\$21, \$3)  
 $p = 0.15$

CPC



# Bayes Rule

Likelihood

+

Prior

=

Posterior

Take the estimate based on data from your study...

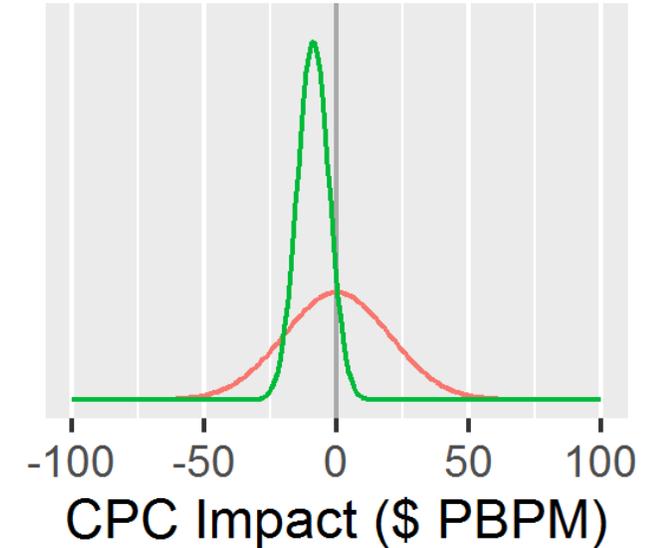
... and put it in the context of external information...

... to get a better answer to your policy question.

Estimate = -\$9  
95% CI (-\$21, \$3)  
 $p = 0.15$

95% sure that  
-\$40 < impact < \$40

CPC



# Bayes Rule

## Likelihood

+

## Prior

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## Posterior

Take the estimate based on data from your study...

... and put it in the context of external information...

... to get a better answer to your policy question.

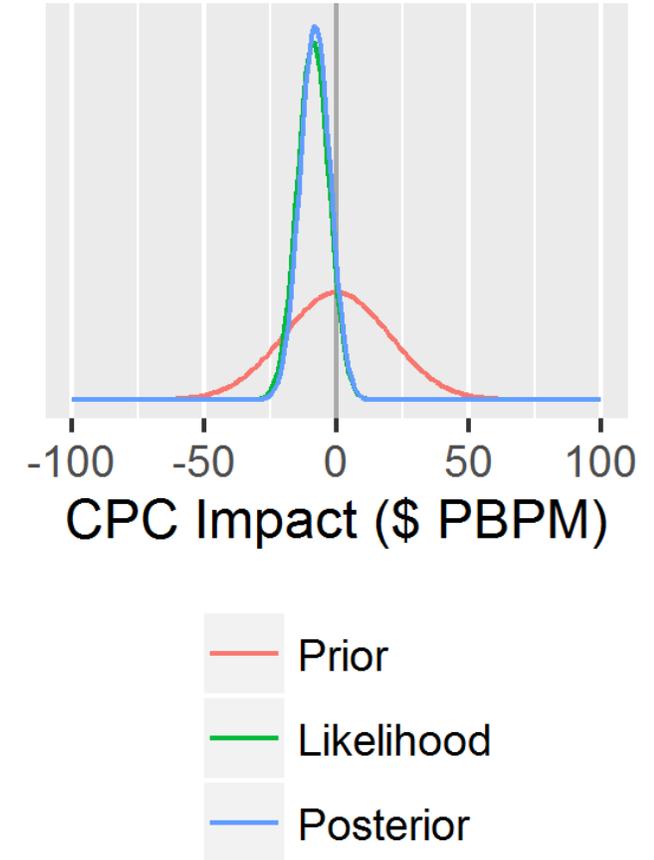
Estimate = -\$9  
95% CI (-\$21, \$3)  
 $p = 0.15$

95% sure that  
-\$40 < impact < \$40

Estimate = -\$8  
95% CI (-\$20, \$4)

91% chance that  
impact < 0

## CPC



# A “Flat Prior” Fails the Sniff Test

Likelihood

+

Prior

=

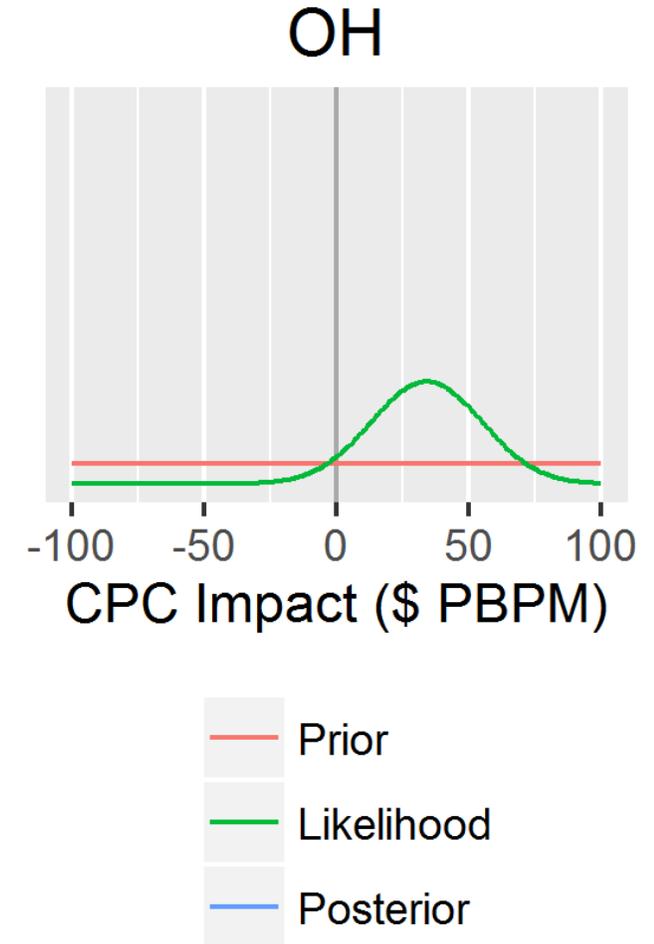
Posterior

Take the estimate based on data from your study...

... and put it in the context of external information...

... to get a better answer to your policy question.

Estimate = \$34  
95% CI (-\$7, \$75)  
 $p = 0.10$



# A “Flat Prior” Fails the Sniff Test

## Likelihood

+

## Prior

=

## Posterior

Take the estimate based on data from your study...

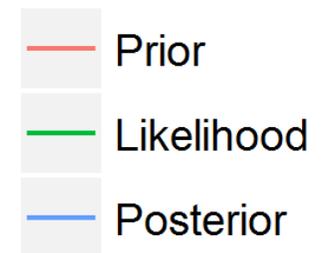
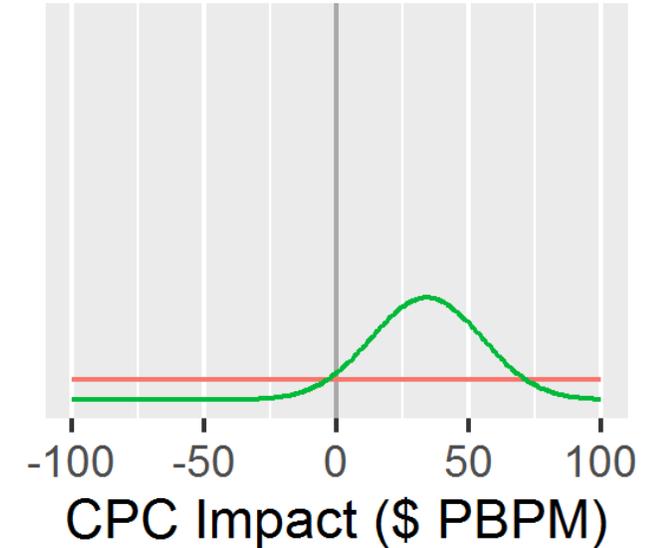
... and put it in the context of external information...

... to get a better answer to your policy question.

Estimate = \$34  
95% CI (-\$7, \$75)  
 $p = 0.10$

Probability that  
 $-\$50 < \text{impact} < \$0$   
= probability that  
 $-\$1050 < \text{impact} < -\$1000$

OH



# A “Flat Prior” Fails the Sniff Test

## Likelihood

+

## Prior

=

## Posterior

Take the estimate based on data from your study...

... and put it in the context of external information...

... to get a better answer to your policy question.

Estimate = \$34  
95% CI (-\$7, \$75)  
 $p = 0.10$

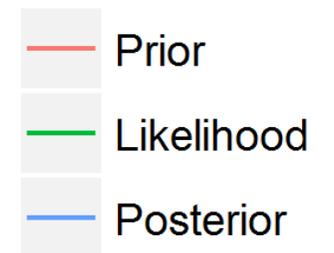
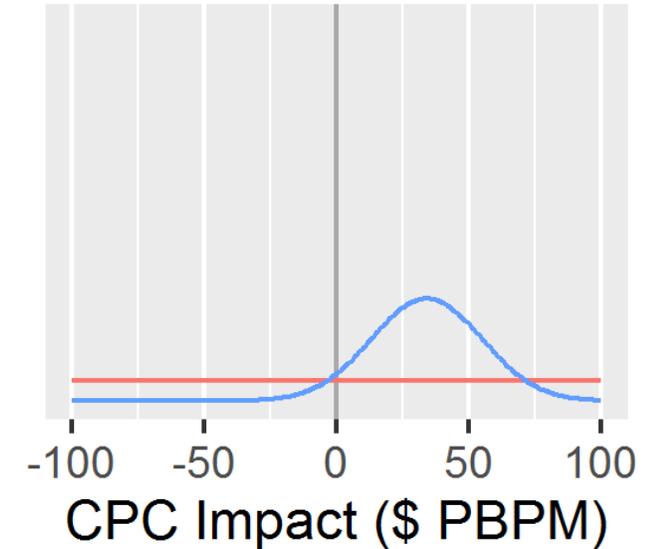
Probability that  
 $-\$50 < \text{impact} < \$0$   
= probability that  
 $-\$1050 < \text{impact} < -\$1000$

Estimate = \$34  
95% CI (-\$7, \$75)

5% chance that  
impact  $< \$0$

→ 1-sided  $p=0.05$

OH



# The True Prior

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## Get the prior right →

- What group of questions is your research question a random draw from?
- The true prior is the distribution of true impacts in that group.

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## → Get the right posterior

- “There’s an 80% chance that CPC saved at least \$4 PBPM.”
  - “There’s an 80% chance that IAH saved at least \$50 PBPM.”
  - “There’s an 80% chance that MCCD reduced hospitalizations by at least 10%.”
  - ....Lots more  $P(X) = 0.80$  statements....
- Relative frequency of true statements = 0.80

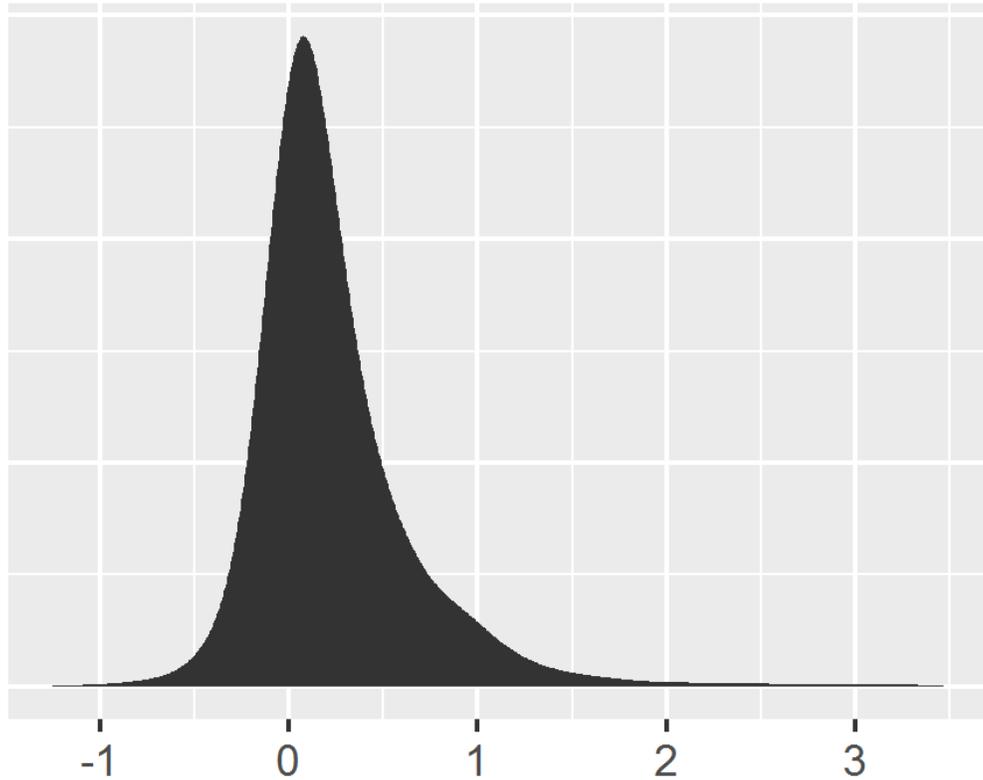
# A Prior for the Impact of “Bright Beginnings”

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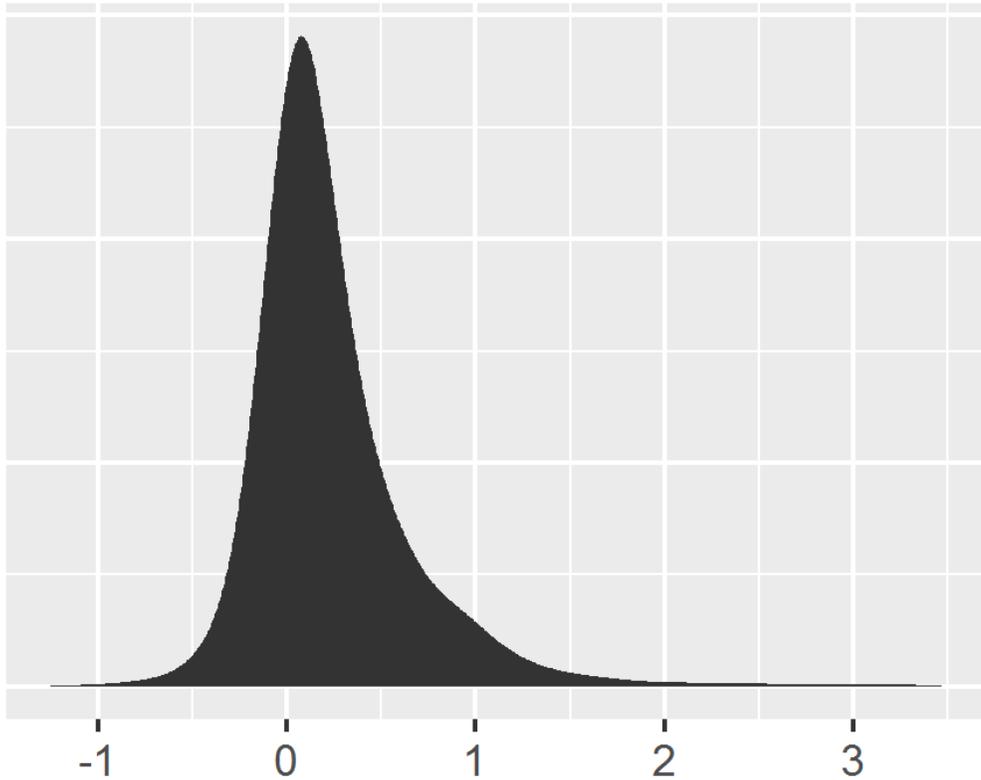
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In My Dreams: True Impacts of Bright Beginnings Replications

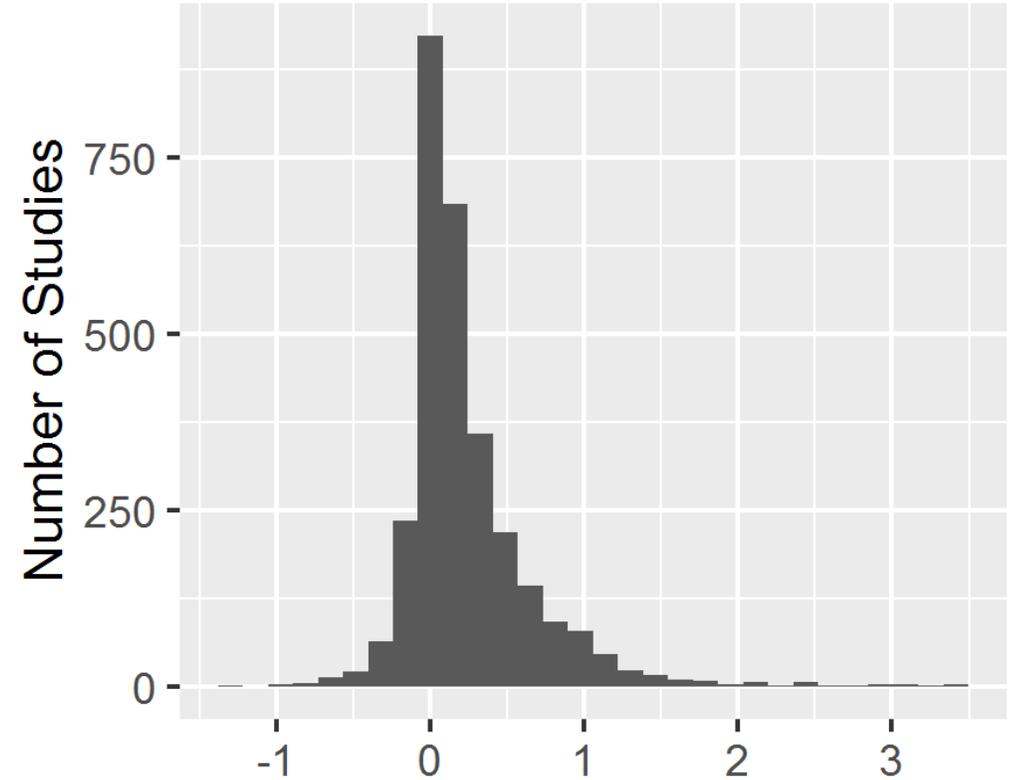


# A Prior for the Impact of “Bright Beginnings”

In My Dreams: True Impacts of Bright Beginnings Replications



In Reality:  
WWC Impact Estimates



# Plausible Priors Precede Persuasive Posteriors

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- We need plausible priors
- A flat prior fails the sniff test
- Don't let the perfect be the enemy of the good
- Own your prior
- Do sensitivity analyses
- Get more data

**“We view much of the recent history of Bayesian inference as a set of converging messages from many directions... pointing toward the benefits of including real, subject-matter-specific, prior information in order to get more stable and accurate inferences.”**

Gelman et al., 2017,  
<https://arxiv.org/pdf/1708.07487.pdf>

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- Gelman, A., & Carlin, J. (2017). Some natural solutions to the p-value communication problem—and why they won't work.
  - Gelman, A., & Weakliem, D. (2009). Of beauty, sex and power: Too little attention has been paid to the statistical challenges in estimating small effects. *American Scientist*, 97(4), 310-316.
  - Wasserstein, R. L., & Lazar, N. A. (2016). The ASA's statement on p-values: context, process, and purpose.
    - Gelman, A. (2016). The problems with p-values are not just with p-values. *The American Statistician*, supplemental material to the ASA statement on p-values and statistical significance, online discussion.
    - Carlin, J.B. (2016). Is Reform Possible Without a Paradigm Shift? *The American Statistician*, supplemental material to the ASA statement on p-values and statistical significance, online discussion.
  - Greenland, S., & Poole, C. (2013). Living with p values: resurrecting a Bayesian perspective on frequentist statistics. *Epidemiology*, 24(1), 62-68.
  - Gelman, A., Simpson, D., & Betancourt, M. (2017). The prior can generally only be understood in the context of the likelihood. *arXiv preprint arXiv:1708.07487*.
  - [www.andrewgelman.com](http://www.andrewgelman.com)
    - [“Hidden dangers of noninformative priors”](#) Nov 21, 2013
    - [“Interpreting posterior probabilities in the context of weakly informative priors”](#) June 28, 2015
    - [“The general problem I have with noninformatively-derived Bayesian probabilities is that they tend to be too strong”](#) May 1, 2015
    - [“What are some situations in which the classical approach gives worse results than a Bayesian approach?”](#) Nov 13, 2013
    - [“What is the “true prior distribution”? A hard-nosed answer”](#) April 23, 2016

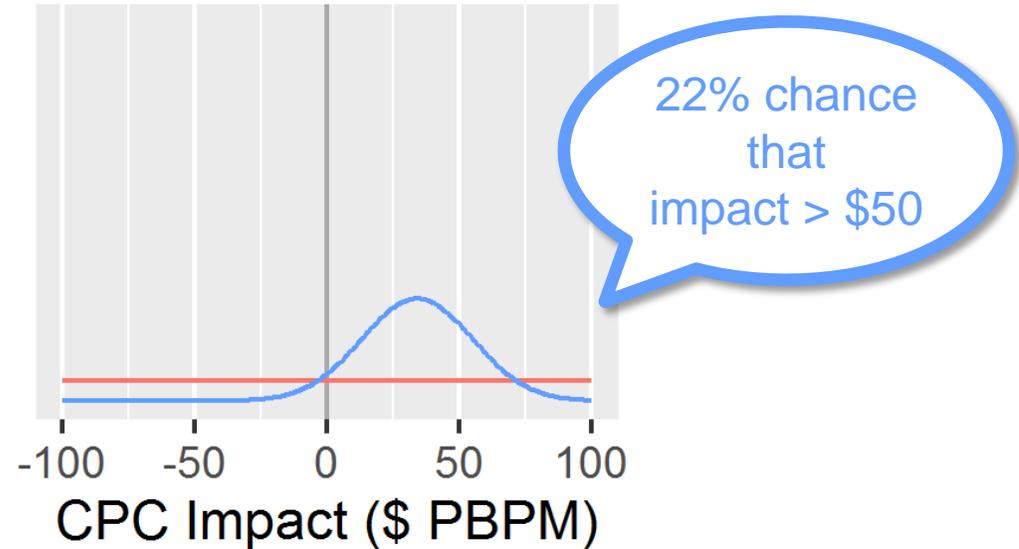
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# **Appendix 1.**

## **Plausible Priors Precede Persuasive Posteriors**

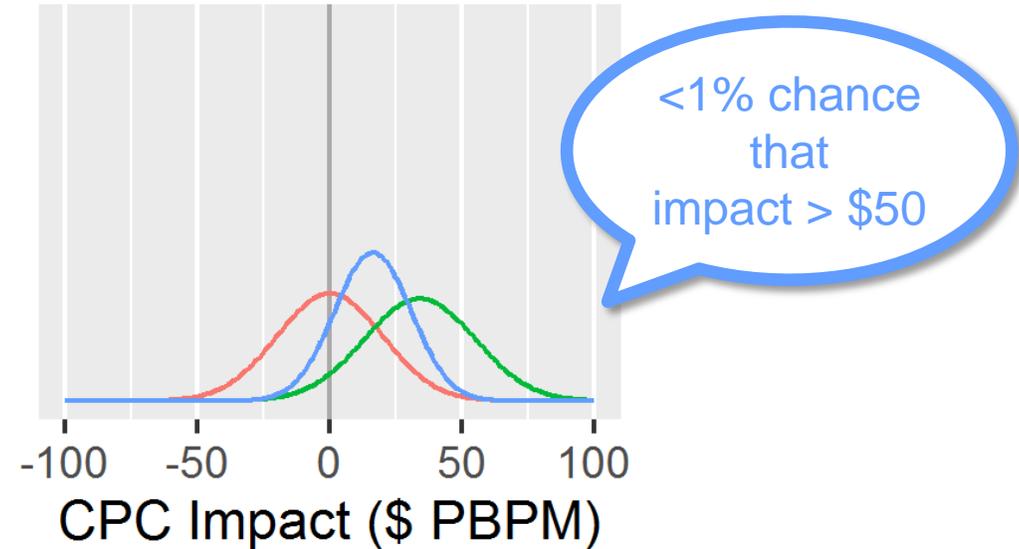
# Plausible Priors Precede Persuasive Posteriors

OH



vs.

OH



- Prior
- Likelihood
- Posterior

- Prior
- Likelihood
- Posterior

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## **Appendix 2.**

# **The Easy Case – A Prior Across Regions/Subgroups/Quarters**

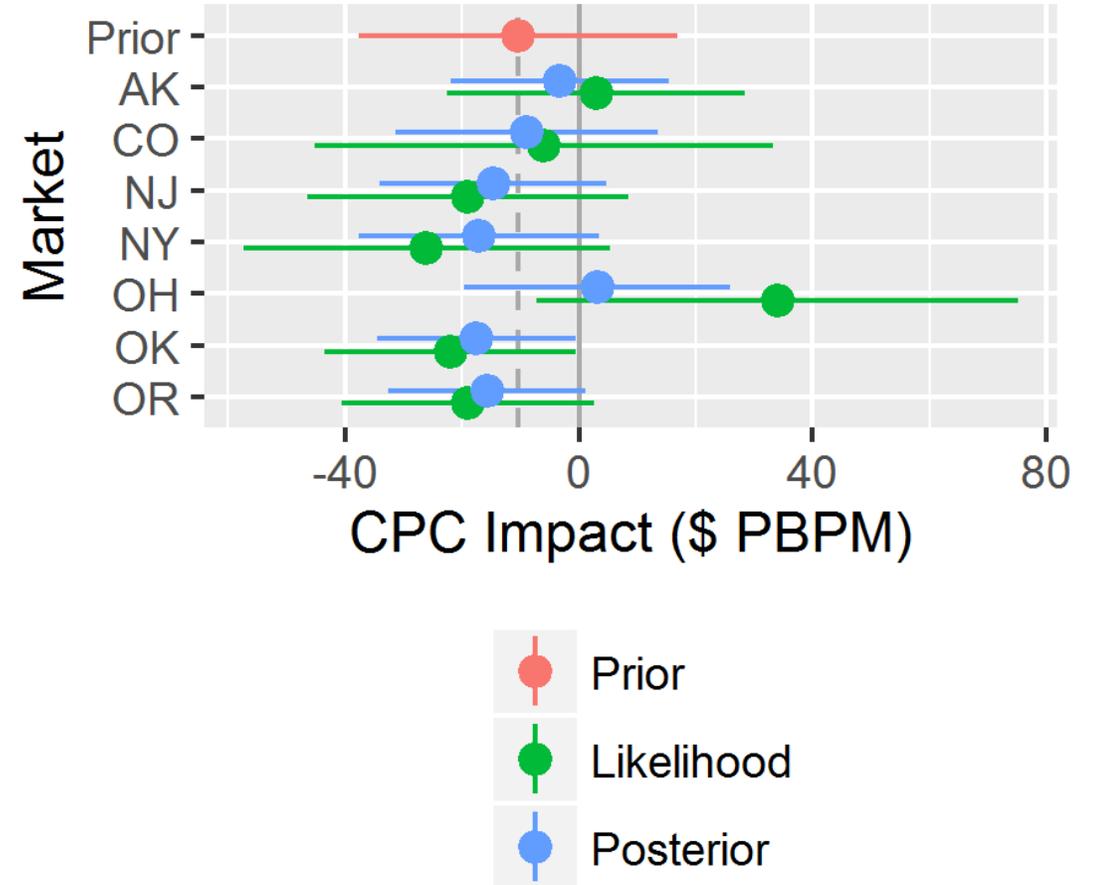
# The Easy Case: A Prior Across Regions/Subgroups/Quarters

## Get the prior right →

- What group of questions is your research question a random draw from?
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## → Get the right posterior



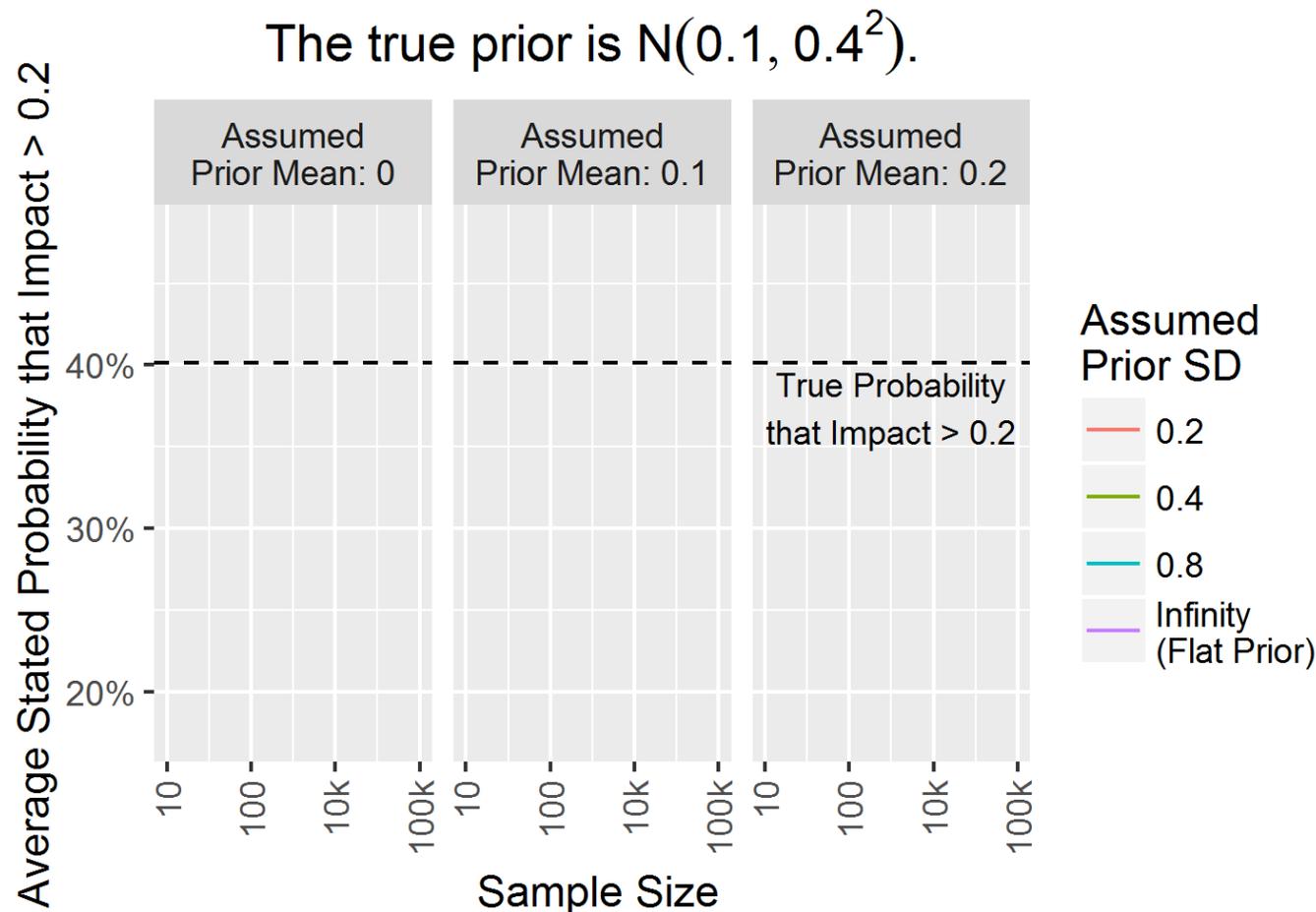
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# **Appendix 3.**

## **What Happens When We Use the Wrong Prior?**

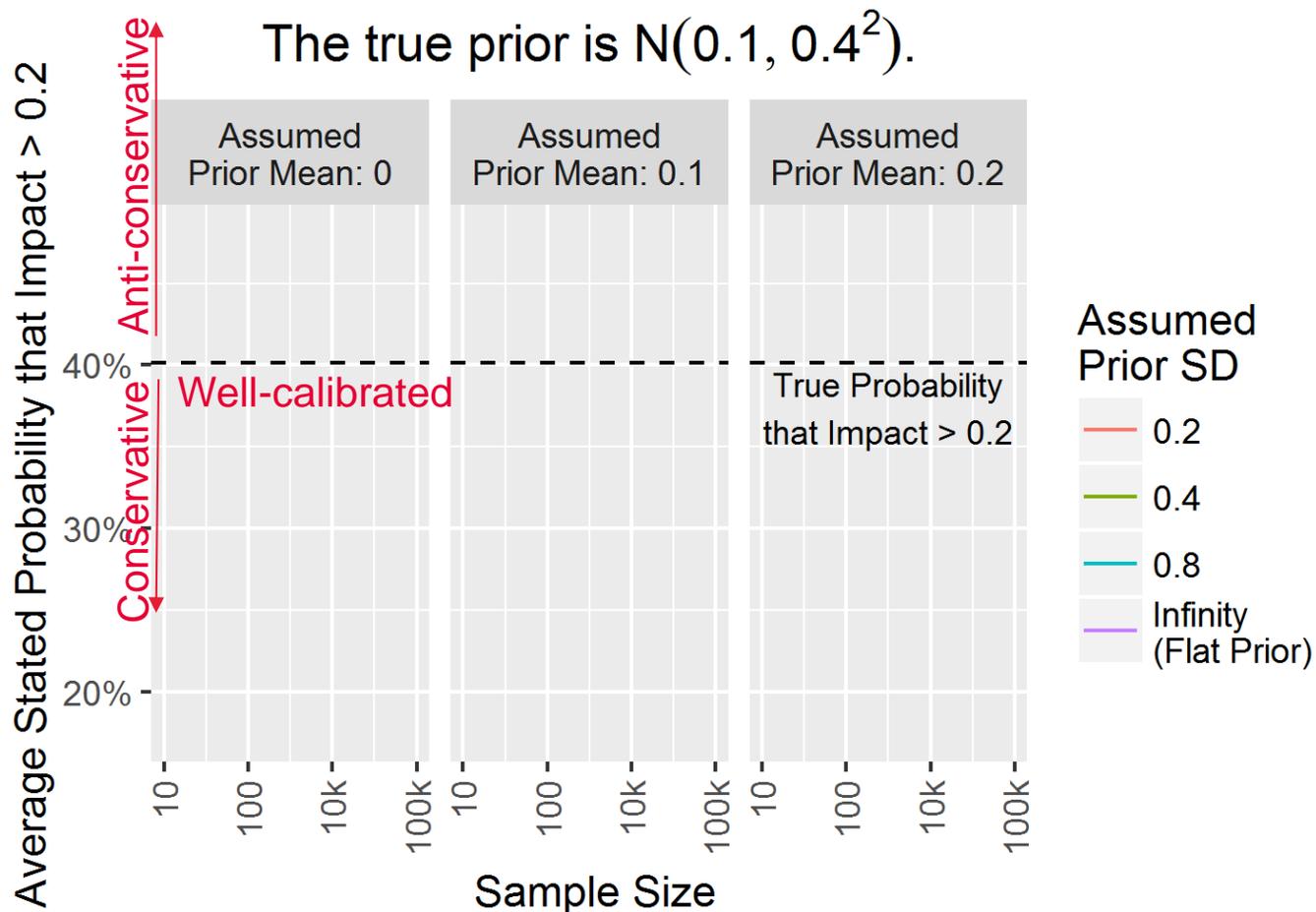
# What Happens When We Use the Wrong Prior?

- Draw impact from a true prior
  - $\theta_s \sim N(0.1, 0.4^2)$
- Simulate data given the drawn impact
  - $y_s \sim P(y|\theta_s)$
- Perform Bayesian inference assuming the wrong prior
  - $P^*(\theta|y_s) \propto P(y_s|\theta)P^*(\theta)$
- How bad is the resulting inference?
  - Compare  $P(\theta > L|y_s)$  to  $P^*(\theta > L|y_s)$



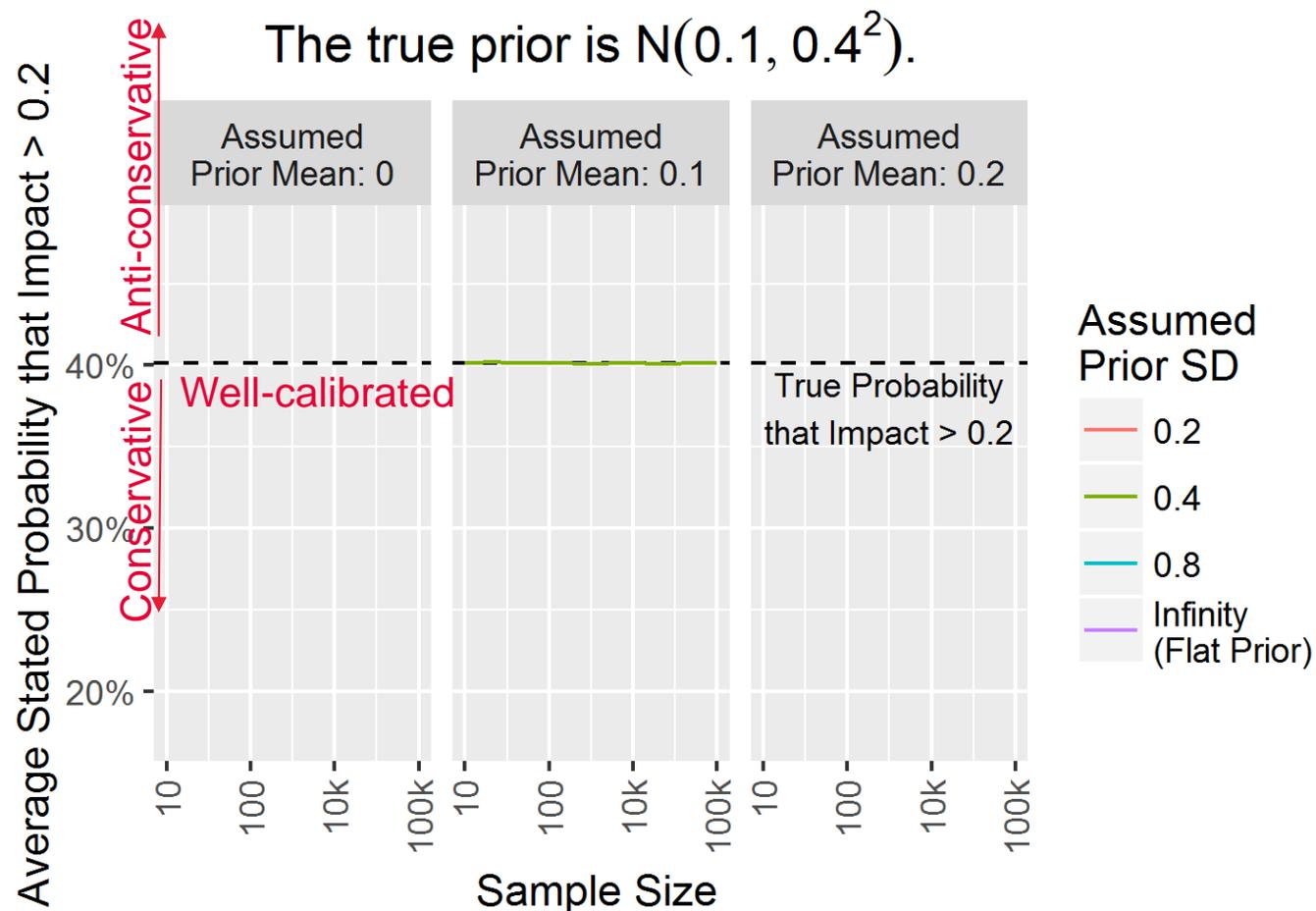
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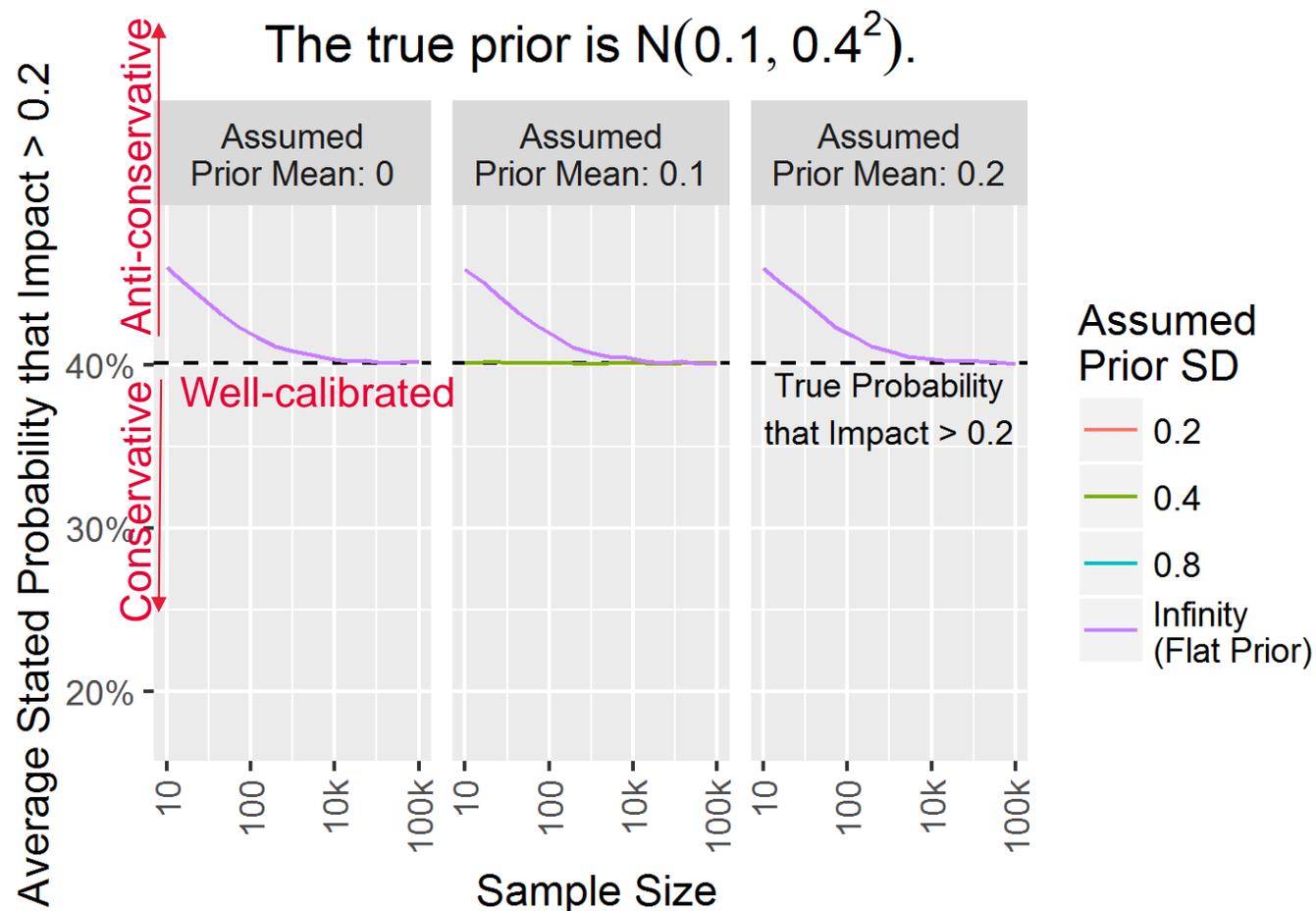
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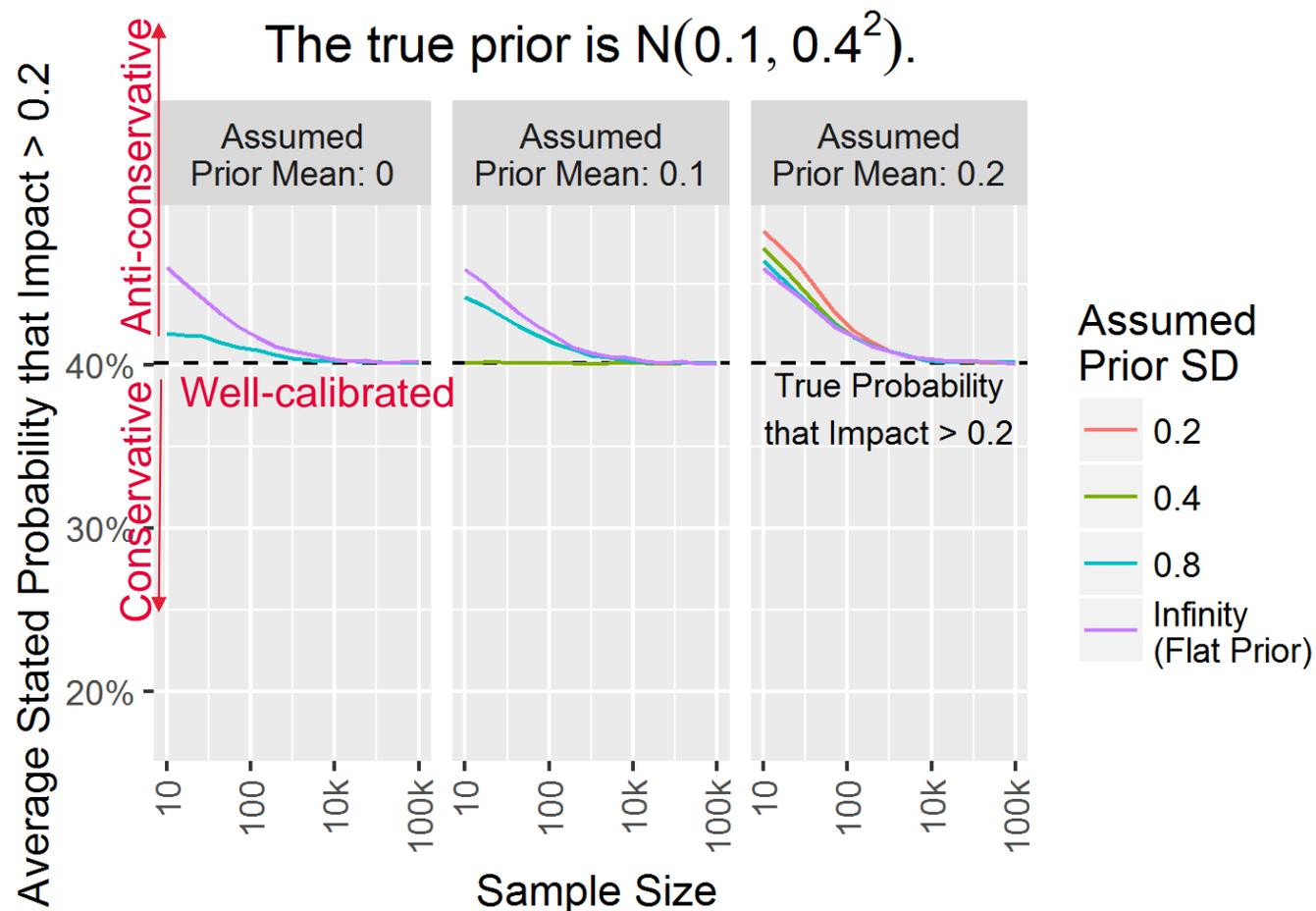
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